

TABA Consulting Services Overview

<https://seed.nih.gov/support-for-small-businesses/technical-business-assistance-program/tabca-consulting-services>

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TABA Consulting Services – Service Areas

SMALL BUSINESS
FUNDING

SUPPORT FOR
SMALL BUSINESSES

PROGRAMS FOR
ACADEMICS

PORTFOLIO

ABOUT SEED

APPLY

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Technical and Business Assistance (TABAs) Consulting Services

The Small Business Phase II Technical and Business Assistance (TABAs) Consulting Services program provides select NIH Phase II small business awardees with consulting services worth up to \$50,000 from independent vendors. Program participants must propose one reasonably defined emergent need to address from the following four areas.

Service Areas



Intellectual Property Strategy and Services



Market Analysis



Regulatory Strategy and Services



Reimbursement Strategy and Services



If your company has technical or business needs outside of these areas, email seedinfo@nih.gov and include a description of your request.



TABA Consulting Services – Program Eligibility

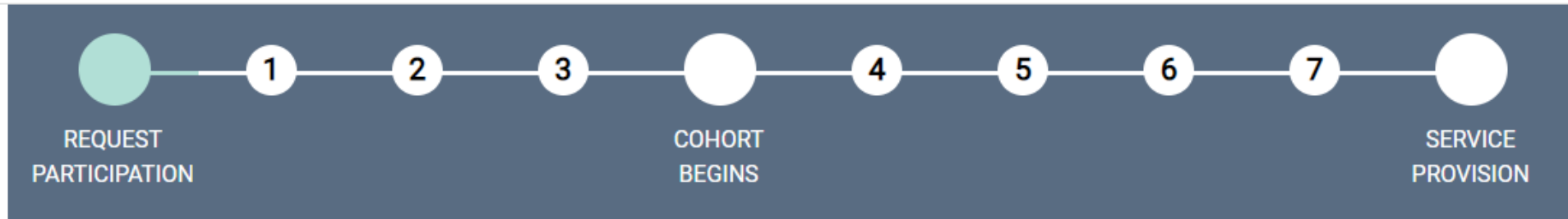
Eligibility

Companies with an active Phase II award (within two years of the date of TABA Consulting Service request) that neither received TABA Funding in the original Phase II/Phase IIB award, nor received TABA Funding as an Administrative Supplement to the original Phase II/Phase IIB award are eligible to request one TABA Consulting Service.

Companies may only request one service upon receiving an email inviting them to participate in the program regardless of how many eligible awards they may have. Companies that are not selected may submit the same or a different request in a future cycle if they receive another email invitation for that project.



TABA Consulting Services – Requesting Participation



Request Participation

Step 1 – Eligible companies receive an email

NIH staff (from SEED or your awarding NIH Institute) email companies to inform them of the request period.

Step 2 – Companies request participation

NIH staff review submissions and email company leadership with any questions that may arise. Prompt responses are required.

📅 *Submissions are accepted for approximately **2 weeks** from the date the email is sent.*

Step 3 – SEED selects and notifies companies of their participation status

Companies may be assigned to or waitlisted for that year's cohort to develop their service request or denied participation in the current cycle. This program has a limited number of available spaces per fiscal year. As a trans-NIH program, equitable access to the program across all sectors of NIH is an important selection criteria.

📅 *It may take up to **2 months** to receive the status message.*




TABA Consulting Services – Request Development



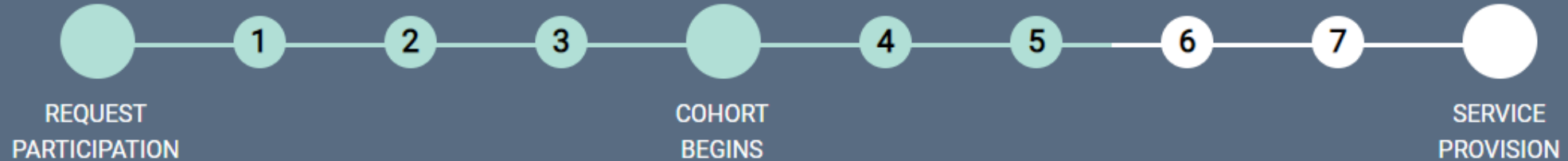
Step 4 – Company works with Medical Science & Computing (MSC) to finalize a Statement of Work (SOW)

[MSC](#), a Guidehouse Company, coordinating this program on behalf of the NIH, drafts an SOW based on the initial information supplied by the company. MSC then schedules a call with company leadership and a member of the SEED Innovator Support staff to hone the SOW. This call may also include staff from your awarding Institute.

 A finalized SOW is expected within **3 weeks** of your intake call.



TABA Consulting Services – Vendor Selection



Step 5 – MSC identifies potential vendors* and requests proposals

MSC maintains relationships with vendors that have specialized expertise in all areas of the NIH mission space. Although a company may suggest a vendor for consideration, this program is not a “pass-through” of funds to a company’s current service provider. Vendors are encouraged to talk to the company to clarify details of the SOW before submitting their proposals.

📅 *Vendor proposals are anticipated within **4 weeks** of the finalized SOW.*

Step 6 – Company reviews and selects a proposal/vendor

MSC forwards viable proposals for consideration by company leadership. Company leadership may request a call with vendors to aid in their proposal evaluation.

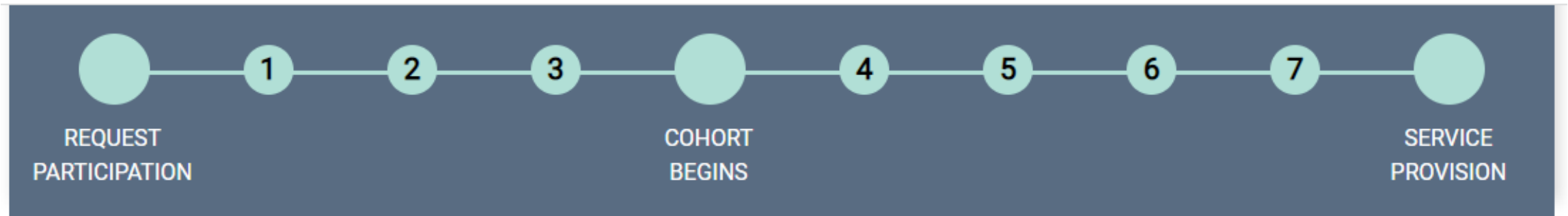
📅 *Company leadership may take approximately **1 month** to finalize the vendor selection.*

Step 7 – MSC negotiates the contract with the selected vendor


📅 *Finalizing the terms takes approximately **1 month**.*



TABA Consulting Services – Service Provision



Service Provision

 *Within **2 weeks** of the contract execution, the vendor will hold a kickoff meeting with the company. The timeline for completion of each service will vary.*



Questions

